



SALES LENDING REPRESENTATIVE

JOB DESCRIPTION

Are you driven, ambitious, and ready to achieve your goals? Our client is a direct lending company, and expanding the sales team with motivated individuals like you. Our client offers one of the most competitive commission structures in the industry! If you're hungry for success and looking for a career where your hard work translates into real rewards, this is your opportunity to thrive. You'll be equipped with everything you need to succeed, including a steady flow of high-quality leads through our robust lead generation system. As a Sales Representative, you'll thrive on challenges and turn objections into opportunities. With your blend of compassion and persuasive skills, you'll qualify prospects, present customized programs and quotes, and deliver solutions tailored to their business's financial needs. By providing exceptional service and showcasing the unmatched value of partnering with our organization, you'll build trust, foster long-term relationships, and create lasting success—for both your clients and yourself.

- Base Salary and High Commission Structure
- Sales and Product Training
- High Quality Leads
- Cooperative Work Environment
- Unlimited Growth and Earnings Potential



Qualifications:

- Dependable
- People-oriented
- Adaptable/flexible
- Detail-oriented
- Achievement-oriented
- Autonomous/Independent, works with minimum direction
- High stress tolerance, thrives in a high-pressure, fast paced environment

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Paid time off
- Vision insurance

Schedule:

- Monday to Friday
- 8 hour shift
- No nights or weekends

Experience:

- Sales: 1 year (Required)
- Excel: 1 year (Required)

Work Location: In person

- Ability to Commute: Miami, FL 33182 (Required)

Compensation Package:

- Commission pay
- Monthly bonus

Job Type: Full-time

Pay: \$40,000 - \$46,000 per year



READY TO APPLY:

Get in touch with us at
info@ready2hirenow.com

